



Consultancies in 2016

In 2016, there were 12 consultancies where the total fee payable to the consultant was \$100,000 or greater. The total expenditure incurred during 2016 in relation to these consultancies was \$5,957,103 (excluding GST).

	Consultancy	Purposes of consultancy	\$ Expenditure in 2016 (excl. GST)
1	PricewaterhouseCoopers	<i>Integrated Operating Plan and Finance 2016/2017 Transition Plan</i>	2,194,900.04
2	The Nous Group	<i>Strategy and Turnaround Plan on organisation change</i>	707,987.77
3	Hobsons Australia	<i>Marketing research on student retention</i>	571,569.00
4	Deloitte	<i>Consulting service in relation to design, planning and digital disruption</i>	554,914.59
5	ILS Australia	<i>Implementation of a lean strategy to improve efficiency and job growth</i>	543,551.40
6	Raw Talents	<i>Career Success Program and courses evaluation services</i>	334,175.85
7	Growth Solutions	<i>Consulting services on industry revenue growth</i>	245,000.00
8	Think Cloud Data	<i>Project management services for data and analytics project</i>	234,375.00
9	Farland Associates Pty Ltd	<i>IT consulting on Student Digital Experience Project Management</i>	169,739.22
10	Battiston Consulting	<i>IT consulting on Enterprise IT Strategy</i>	146,790.00
11	Technology One	<i>Consulting services on student management and general technical support</i>	137,726.00
12	Brian Quaife Consulting Pty Ltd	<i>Data Analytics and Architecture Services</i>	116,375.00

For more information, please refer to page SFR:65 of Swinburne University of Technology's 2016 Annual Report.
<http://www.swinburne.edu.au/about/strategy-initiatives/annual-report/>